
Ziglar On Selling

appointment setting unlock your sales potential - 6 this reminds me of something i heard my father, zig ziglar, say at a seminar one time. a customer came up to him with a big grin on his **pre business basics 1 | 1 lesson 1 meeting new people** - pre business basics 1 | 2 suitable activities learning objectives lesson after this lesson, you will be able to... talk about activities you do and do not enjoy. 1

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